

## **Press Release**

Ilmenau - March 1, 2021

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## Hiring announcement

John Guarniere joins Raesch as the new Sales Manager for North America Raesch Quarz (Germany) GmbH Effective March 1, 2021

Raesch is excited to announce that John Guarniere has joined the company to foster its growth in high quality quartz products to the North American market. John joins Raesch with many years of experience in equipment and parts sales, most recently for Heraeus Noblelight America and Fusion UV Systems. He spent the last ten years promoting UV curing systems to industrial markets, with a focus on generating revenue and building customer relationships in the optical fiber industry. Over the years John has held roles in market management, sales engineering, and product development to serve optical fiber manufacturing and research.

John Guarniere joins Raesch as the North American Sales Manager. With this newly created position, Raesch will be able to provide direct support to its customers in the United States and Canada. From product inquiries and new sales to commercial terms and technical questions, John will be the first point of contact for Raesch's customers and prospects. Customer service inquiries will continue to be handled from Ilmenau Germany. John will report to Katharina Brand, who will provide backup in his absence.

John Guarniere possesses an extensive knowledge of optical fiber manufacturing and an educational background in glass engineering. This combination will help him to provide product solutions tailored to Raesch's customers in the fiber, semiconductor, UV lamp and other markets that the company serves.



**Contact details:** John Guarniere 对 john.guarniere@raesch.net +1 630-549-5694

About Raesch Quarz Germany GmbH: Since 1992, Raesch Quarz (Germany) GmbH has been the expert for customized quartz glass components. From holding rods and resize tubes to lamp tubes and fused quartz, the quartz glass melting company offers a broad spectrum of innovative products. Development, production and sales are based at the company's Thuringian site in Ilmenau

About Hönle Group: Hönle Group is the parent company and includes UV systems specialist Dr. Hönle AG (UV/LED-UV units and systems, professional lighting technology), sheet-offset specialist Eltosch Grafix (UV/UV-LED/IR/hot air dryers and peripheral units, e.g. ink fixation and powder systems) and PrintConcept (UV specialist for web printing). Hönle Group's companies also include Raesch Quarz, UV-Technik Speziallampen (lamp manufacturing, e.g. for sterilization)

and Aladin UV lamps, and adhesives specialist Panacol. The German based Hönle Group has local subsidiaries in China, France and the USA as well as a sales office in Italy and a sales/service office in Spain. The Hönle Group also has an extensive worldwide network of experienced sales and service partners.



Managing Director: Sven Klabunde

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